AMERICA'S BWATING CLUB®



For Boaters, By Boaters™

District 10 D10 Communicator



Volume 16 Issue 4 December 2020



Ahoy their District 10!

Your 2020 probably looked a lot different from your 2019 – and if so, spent most of the year cooped up and sticking close to home, you're not alone. I have been receiving some humorous holiday greetings from friends, relatives, and fellow boater's while in quarantine during my three-week recovery from the Covid 19 virus.

'Oh DEER! What a year!'

'2020 was Elfed up! Wishing you a better 2021!'

'Just Zooming by to say Happy Holidays!'

'PAWSATIVELY A Year We Will NEVER Forget!'

and

'Merry Christmas from Six Feet Away!'

I was tested on Monday, November 23^{rd.} and Tested Positive four days later on Thanksgiving morning. Finally, three weeks later I'm feeling much better! The funny thing is, I was following all the recommended safety protocol, wearing a mask in public, working alone (outside) and no visitors at home. Still to this day I have no idea how I contracted the virus. It's an odd and lonely feeling to spend Thanksgiving and my birthday alone watching Netflix and Prime. But on a more positive note, moving **Onward and Upward,** I didn't starve to death! I would like to thank a few members from my squadron for delivering meals and goodies to my place while in recovery. Thank you, Jennine Fine for having a thermometer sent to my address thru Amazon Prime. I know, I was lectured by several people by not owning a thermometer! Thank You Jennine! You Rock! I also want to thank Jamie Hoffman, Kathy Thyr, Tracy Gustafson, Karen Christianson, and Brenda Shutes for dropping off several Turkey dinners on my front step.



My sister-in-law created this USPS Mask from a worn-out T-shirt.

News from National

As of December 14^{th,} the National Annual Meeting is still on schedule for February 14-21 in Ponte Vedra, Florida at the Sawgrass Resort.



Annual Meeting 14-21 February 2021 Ponte Vedra, Florida D-10 Communicator

Merit Marks to Date

The Merit Mark program has been substantially enhanced by the Information Technology Committee at the National level of the Secretaries Department. It is now web based and no longer a function of the DB2000 client server-based system. As of September 1st, all the squadrons have used this new system successfully.

A" merit mark" (MM) is awarded by the Chief Commander to a member for substantial personal effort in furthering the interest, programs and objectives of USPS, its districts and squadrons. It is a coveted award; it is by and large the only official recognition members receive

Merit marks were due to national on November 15th. You should be receiving notice of your award within the next few weeks. If you have not been notified by January, and if you had 10 hours or more of service this past year, please let me know or follow up with your squadron commander so that we may resolve any issues. We want to recognize each and every member for your contribution in education, civic and fraternal activities. kevin@anchorconstructionanddesign.com

		2019			2020			
	Members	Merit Mark	% Members	Members	Merit Mark	% Members	Number	Perentage
Central Wisconsin	44	17	39%	44	13	30%	-4	-9%
Door County	75	16	21%	75	13	17%	-3	-4%
Duluth	233	45	19%	233		0%	-45	-19%
Green Bay	39	16	41%	39	13	33%	-3	-8%
Hiawatha Valley	28	10	36%	28	8	29%	-2	-7%
Madison	39	12	31%	39	12	31%	0	0%
Marinette - Menominee	28	14	50%	28	7	25%	-7	-25%
Milwaukee	50	6	12%	50	6	12%	0	0%
Minnetonka	256	151	59%	256	89	35%	-62	-24%
Oshkosh	16	6	38%	16	5	31%	-1	-6%
St. Paul	77	25	32%	77	23	30%	-2	-3%
D10 Total	885	318	36%	885	189	21%	-129	-15%

Leadership Opportunities in District 10

The Nominations Committee lead by Marie Coons is hard at work to find those of you who are interested in contributing to the organization by stepping onto a committee or into a leadership position.

Task Force Team Leader

District Administrative Officer

Please contact Nominations Chair, Marie Coons at 612-201-3489

Or D/C Kevin Wehrmann at 612-209-5540

Education Honor Roll

Support the Education Fund – 100% of District 10 Squadrons meet the National Education Fund objectives.

Squadrons have collected \$384.00 thru dues

Squadrons have donated \$1,556.00

All Squadrons from District 10 are Honor Roll Squadrons

District 10 makes the Honor Roll

Squadron	Honor Roll Target	Donation	Percent of Target	
Central Wisconsin	\$40	\$60	150.0%	Honor Roll
Door County	\$67	\$117	174.6%	Honor Roll
Duluth	\$240	\$245	102.1%	Honor Roll
Green Bay	\$38	\$70	184.2%	Honor Roll
Hiawatha Valley	\$21	\$27	128.6%	Honor Roll
Madison	\$36	\$135	375.0%	
Marinette Menominee	\$33	\$58	175.8%	Honor Roll
Milwaukee	\$41	\$125	304.9%	Honor Roll
Minnetonka	\$265	\$580	218.9%	Honor Roll
Oshkosh	\$12	\$31	258.3%	Honor Roll
St. Paul	\$73	\$108	147.9%	Honor Roll

Continued on page 3

D-10 Communicator

Spring Conference District 10, mark your calendars

Council Meeting, Tuesday, February 23rd at 7pm

Education Department Workshop, Wednesday, February 24th at 7pm

Administrative Department Workshop, Wednesday, February 24th at 7pm

Commander's Workshop, Thursday, February 25th at 7pm

Executive Department Workshop, Thursday February 25th at 7pm

Conference Meeting, Saturday February 27th at 10am

Brunch with the Bridge Sunday, February 28th at 10:30am

The General Membership Meeting will be held Online via Go-To Meeting on the morning of Saturday February 27th at 10am. This online version of the meeting will give everyone in District 10 a chance to attend. This meeting is open to ALL members of District 10. Please mark your calendars, we may offer a couple online seminars as well.

Change of Watch 2021

Let's Focus on Fun.... District 10 will combine COW with the Minnetonka Squadron on April 23rd-25th at the Minneapolis Marriot West in the hope that the pandemic is under control.

Submit Your Photos for The Ensign Spring 2021 Photo contest

The Ensign magazine wants to see your favorite boating photos from years past. They can be from any decade or year, as long as you're the one who snapped the picture. The Ensign will feature the winners in the Spring 2021 issue.

The deadline is December 31st.

Email your submissions to Amy Townsend at ensign@hg.usps.org

Rendezvous 2021 – 22

Cdr. Chad Lowney from the Duluth Squadron has agreed to host the Rendezvous During Labor Day weekend September 4-6 2021.

Cdr. Bob DeNoto from Door County announced that the Rendezvous to be held in 2021 in Door County will be pushed back one year. Concerns over the completion of the Maritime Museum will put us on hold. Look for a Rendezvous date sometime in the Fall of 2022.

Thank You Duluth and Door County for Hosting the next two Rendezvous'

Merry Christmas and a Happy New Year to All! (socially distanced, get it!)

Respectfully submitted, D/C Kevin Wehrmann, S



FUN PHOTOS OF 2020 FALL CONFERENCE PARTICIPANTS and MORE





































Ben









District Educational Department

Once again, another boating season is history and the end of 2020 holidays are upon us. I wish all of you a safe and meaningful end to 2020.

ABC3 (America's Boating Course)

Virtual education has been the order of the day for most of the USPS 41 states. Offering ABC3 via Emergency Virtual Classroom (EVC) was initiated and quickly gained approval by NASBLA (National Association of Boating Law Administrators) and many states. This emergency continues in several states. This is offered as a temporary solution in areas that prohibit classroom education dur-



D/Lt/C Wesley D. Koplitz, JN-CN

ing the COVID-19 period. This program essentially provides an online avenue for completion of the class-room ABC3 course.

Question: What is the current status for District 10?

Answer: The EVC program has been extended through 31 December in Minnesota, Wisconsin and Michigan.

We had one very successful virtual classroom of ABC3 within Minnesota in 2020.

I encourage all of our squadrons to use online ABC for your next safe boating class. COVID-19 is not leaving us in time to accommodate face to face classroom education in 2021.

BOC Boat Operator Certification Event

Due to COVID-19 situation the BOC event which was scheduled for July 2020 will be rescheduled for next year in late July 2021.

Instructor Re-certification

I will soon schedule a Go to Meeting event for the purpose of Instructor Re-certification. I know we have a few instructors in need of the seminar. I have 4 people currently in need of re-certification this fall. If you have an expired rating prior to 2020, please email and I will add you to my event wkoplitz@aol.com.

Instructor Development

I have a list of members interested in completing the course and becoming certified instructors. Certification is required for conducting the ABC program to the public. Please email at wkoplitz@aol.com if interested. I have about 6 individuals from Duluth and a few individuals in the Twin Cities area. I will conduct 6 sessions via online education. Students are required to create lesson plans and make a few presentations. Audiences can be their respective squadron leadership or at a D-10 conference. Evaluation and submission to our national headquarters for final approval must be via your SEO.



District Educational Department

Member Online Education

We in D-10 have online courses in process! A special Thanks for our sponsors and excellent instructors!

Navigation: Offered by Sturgeon Bay and started November 4th.

Marine Electronics: Offered by St. Paul and started November 19th.

Marine Navigation (Piloting): Offered by Minnetonka and start date of December 1st.

District 10 Master Instructor List

I am grateful to the D-10 Task Force and whole heartily support the effort to establish a D-10 master instructor roster. It shares the USPS goal of providing our best possible field of instructors. If you have a talent or favorite course with expert knowledge please contact Kris Harmon at KIharmon@comcast.net for further information. I hope that soon we as members will be able to access needed courses on an annual/bi-annual basis. Online delivery of classes will certainly make it more convenient for all.

D/Lt/C Wesley D. Koplitz, JN-CN District 10 Educational Officer

Rear Cdr Public Boating Committee





District Executive Department

Greetings,

As the final weeks of 2020 approach and we pre-pare for the new year, the energy of the holiday's surges with new excitement and anticipation. Socially distant celebrations abound and our calendars crowd with the hope of upcoming activities before the ringing in of 2021. As I continue the roll of Executive Officer, my energy is unmistakable. The spirit of the season is alive and well with District 10.



D/LT/C Chad Lowney, AP

During our winter months Vessel Safety Check programs are in the back of my mind. What percentage of your squadron member's boats were checked in 2020? Was it less than 100%? Let us try to improve on last year. Is a VSC required for participation in your squadron events?

Another great way to socially distance is to get involved in the Geodetic Marker Recovery Program. The objective of this cooperative charting geodetic mark recovery program is to locate and identify these marks and to report on their condition as Good, Poor, Not Found, or Destroyed. This is a valuable public service and, at the same time, an opportunity for Squadron members to get together for a fun off the water activity.

This year has been filled with growth and change. The upcoming year is no different. District 10 is and will be the première provider of membership and growth in the United States Power Squadrons. We want to expand our growth to meet the needs of our club. But to do this, we will need your help. We need your continued support, advocacy, and giving. Together, we can make 2021 our best yet. Our members depend on our best. They need us. We need you.

So, as we close this year and start the next, please take a moment to consider how you can help us change our club for the better. Volunteer. Donate. Share our message. You have our commitment that we will work harder than ever before. Our members deserve our best.

From my family to yours, may the new year bring the absolute best to you and yours.

Until 2021,

Chad Lowney, AP Executive Officer



District Administrative Department

Our first ever virtual fall conference was a success. Thank you to all who did the planning.

The following national membership recognitions were announced:

MIRA: Membership Involvement Retention Award 2020

Duluth Sail & Power Squadron – Second Place
Central Wisconsin Sail & Power Squadron – Honorable Mention

New Member Award: (for recruiting 15 or more new members by 7/31)

Minnetonka Power Squadron – 34 new members Duluth Sail & Power Squadron – 17 new members



D/Lt/C Bernadette Dohr, AP-IN

Thank you to all those who attended the Administrative Department workshop during the fall conference. Its always good to get together and discuss what is going on in the squadrons.

Coming up next is the annual meeting at Sawgrass Marriott Golf Resort & Spa in Ponte Vedra Beach, Florida from February 14-21. For most members attending this meeting, this is an opportunity to make new friends from other squadrons and districts and reconnect with old friends.

Shortly after the annual meeting, we are having a virtual Spring Conference from February 23-28.

We are planning to have the combined Minnetonka and D10 Change of Watch on April 23-25 in Minneapolis at the same hotel as last year. Hopefully, this can be an "in person" event.

We hope you had a happy Thanksgiving and wish you a Merry Christmas!

Bernadette Dohr
District Administrative Officer



District Secretary

Greetings:

Hoping this note finds you and yours healthy and happy with all that has not happened in 2020. It seems like decades since the March 2020 Spring Conference, when the pandemic forced activities to be cancelled. Nonetheless D10 & Squadrons were able to meet virtually, have a successful 2020 Fall Conference, and plan events for 2021.

Squadrons to better understand and support Squadron needs". Prior to the

& Squadrons were able to meet virtually, have a successful 2020 Fall Conference, and plan events for 2021.

Leo and I continue to strive to "Improve Communication between District and



D/Lt/C Jennine Fine

2020 Fall Conference, squadron secretaries were emailed instructions, created by Richard Baker (Madison), to update email addresses, in DB2000, for members not receiving communication from D10. With the help of Holly Raby (Minnetonka), Stacy Lowney (Duluth) and Patrick Mullen (Marinette-Menominee), there were significant changes made to the D10 Bounced List as shown below.

D10 Bounced List					
Squadron Name	5/1/2019	10/20/2020	10/26/2020		
Central Wisconsin Sail &	2	2	2		
Door County	1	2	2		
Duluth	30	30	1	delete 29	
Green Bay Sail &	6	4	4		
Hiawatha Valley Sail &	3	1	1		
Madison	3	5	4	delete 1	
Marinette-Menominee Sail &	7	5	1	delete 4	
Milwaukee Sail &	3	3	3		
Minnetonka	25	10	9	delete 1	
Oshkosh	4	4	4		
St. Paul Sail &	7	4	4		
Totals	91	70	35		

The 2020 Virtual Fall Conference successfully met with approximately 60 members participating in various meetings, workshops, and seminars during the week of October 27th through November 1st. Planning for the 2021 Virtual Spring Conference are in the works and is scheduled for February 23rd through 28th.

Thank you, D10 members ... for your continued efforts to seek Education & Civic opportunities provided by D10 and Squadron Leaders. Most of all I cherish your Friendships ... you are the best. Please continue to keep D10 membership strong and healthy.

Take care my friends.

... Merry Christmas to All and All good night. Have a Safe, Happy, & Healthy Holiday Season.

Kindest Regards, Jennine Fine



District Treasurer

Ahoy from the D-10 Treasurer's Department!

Our 2020 Boating Season was a little different this year – I hope everyone had the chance to safely enjoy the waters. It was a Great way to get outdoors and social distance.

Our financial position is still Ship Shape!! We are staying within our budget - Thanks to Covid-19 and a whole lot of not much happening. We had a virtual Fall Conference which kept expenses down – it gave many the opportunity to join in virtually.



D/Lt/C Tracy Anne Gustafson, AP-IN

Contact anyone on the bridge for more information on serving in a District Capacity! Getting involved is a great way to meet more members

Please feel free contact me with any questions.

I appreciate the opportunity to serve as your Treasurer!

Have a Safe and Enjoyable Holiday Season

Fraternally - D/Lt/C Tracy Gustafson, AP-IN

"Never Regret The Things That Make You Smile!"



9 Dec 2020









Task Force Update Article for *D10 Communicator*

The purpose of this article is to bring everyone up to date on the progress of the Task Force that was chartered at the 2019 District 10 Spring Conference. A secondary outcome could be one answer to the often-heard question, "What does the District do for me or my Squadron?"

For several years, District 10 squadrons had been facing many of the same issues, including: declining membership due to attrition, decreasing renewals & fewer new members; poor member involvement; difficulty filling all bridge positions. At the 2019 Spring Conference, then District Commander Dave Fine proposed action — and a Task Force was formed to look at potential changes in our operations to free up resources needed to focus on positioning District 10 for the future. The Task Force would be comprised of the D/C, Planning and Rules Committee Chairs and two representatives from each squadron, one primary member and one alternate.

If you decide to read no further, please keep these things in mind:

- By comparison to anything offered previously, the accomplishments of this Task Force are huge. The potential impact is significant.
- Its results provide a consistent message throughout District 10, both externally on the public stage and internally from squadron to squadron.
- What is being offered are tools and process the HOW to do something versus just advising WHAT could or should be done.
- There is a <u>Call to Action</u>: Use what the Task Force has developed to ease the load on your squadron's most active members yet accomplish far more as an organization.

Now, the update:

At its first meeting, the team agreed that there were problems to be solved and benefit to implementing solutions. The process undertaken was – First: to define the problems; Second: to identify the root causes that were with D10's control; and Third: to develop strategies to address the root causes. Through cycles of brainstorming and gathering squadron feedback, the Task Force came up with over 50 problems/issues that were narrowed down to 5 problem groups with 25 root causes. Then the squadrons were asked to prioritize which of the 25 root causes should be worked on first, and the following 13 were selected.

Member Involvement / Internal Value

- We don't know what our members want, or think is important.
- Members don't see benefit in USPS/ABC. [WIIFM What's In It For Me]
- We don't intentionally engage new members based on stated interests and expectations of membership.
- The value proposition is unclear to members.
- Education lacks focus on the benefit of taking courses. [WIIFM]
- People forget why they joined in the first place.

Marketing / External Value

- Few squadrons have members who focus on Marketing and/or new members.
- We were known previously for great education, but the ABC course is not producing new members.
- Marketing costs money.
- Our target audience is unclear. [i.e. age, type of boater)
- USPS/ABC value proposition is unclear to the community/non-members.
- Local squadrons lack marketing knowledge/expertise.
- Individuals lack competence and comfort discussing the value proposition with non-members.

At the 2019 Fall Conference, the Task Force's recommendation to develop solution strategies on these thirteen root causes was accepted. However, the next phase would involve the D/C and only one representative per squadron – who would be expected to attended Task Force Implementation Team meetings and lead the initiative for change in his/her own squadron. The Task Force immediately published a document titled, "WHO WE ARE & WHAT WE DO: MARKETING OUR MISSION," to provide a common articulation of what America's Boating Club is all about, and to help all D10 members be comfortable talking about it.

Once formed, the Implementation Team's first actions were to -1) Create and implement the Member Feedback Survey you all received; and 2) Apply for a D10 grant from the USPS National Educational Fund. The Grant Request was based on input from all the squadrons and focused on standardized items & services that promote or facilitate promoting boating education

to the public – including revised, user-friendly websites; new squadron and VSC banners; multi-use pop-up tents; and custom flyers & brochures. Unfortunately, the National Educational Fund turned down our request, partly due to its size (nearly \$100,000), partly due to the timing (as COVID-19 was invading the country), and partly because the Committee did not trust that D10's solutions could be applied to other districts and squadrons. The team intends to submit smaller, more specific grant requests in 2021.

The Implementation Team's next action was to review and analyze the results of the Member Feedback Survey to determine what it could provide to have the most immediate and effective impact on the District's squadrons. (Many thanks to those of you who participated!) Four initiatives were identified and are within days of delivery for use by the squadrons.

- 1. A District-wide approach to <u>Education</u> that will take advantage of distance learning to help assure our members can easily take any course almost any time. Step One: Develop a list, by course, of Master Instructors who have the skill and expertise to conduct a class. Step Two: Create a forum for maintaining an up-to-date schedule of all squadrons' classes. Step Three: Develop a registration process for district-wide participation in any class. Delivery of all three elements on the D10 website is imminent. You might have already received the announcement!
- 2. <u>Member Benefits</u> information to make sure members and the boating community are aware of <u>all</u> America's Boating Club has to offer printed materials and a presentation for use at squadron meetings or with new members or with the public. Tangible benefits will be quantified to the extent possible, and intangible benefits will be included as well. Anticipated delivery is January 1, 2021.
- 3. A <u>Subject Matter Resources (SMR)</u> catalog to list who in the District has a particular skill or area of expertise and is willing to be called upon as a resource for information, advice or sharing developed materials. Areas of expertise can range from Member Involvement to Youth Activities to Grant Writing to Word/Excel/PowerPoint to Marketing to Logo-wear to QuickBooks to Again, delivery on the D10 website is imminent. And you might have already received the announcement!
- 4. A <u>Marine Outreach Process</u> developed to help squadrons engage and partner with marine related endeavors like marinas, yacht clubs, marine/boat vendors and boat rental consortiums. The deliverable includes step-by-step actions, conversation "scripts," a short Power-Point presentation, brochures and a training session for squadron Marina Liaisons who will lead the charge for their squadrons. All these elements are already posted in the Members section of the D10 website.

The Implementation Team's immediate attention will focus on how the squadrons are taking advantage of these four toolsets to free up their own resources. By leveraging experiences and expertise across the district, local squadrons should be better equipped to meet their own objectives to:

1) engage and retain their members; 2) position and advance America's Boating Club in the community; and 3) attract new members. Once these four initiatives are entrenched and self-sustaining, the team will solicit feedback from the District Bridge and the individual squadrons to effectively move forward to identify what can be tackled next to serve District 10.

When you have a chance – thank the representative from your squadron who has devoted time, energy, passion to Team. And feel free to ask questions and provide feedback!

Central Wisconsin Roger Janik **Door County Bob DeNoto** Duluth Len Robinson Green Bay David Budde Hiawatha Valley David Muscarella Madison Jim Pahl-Washa Roger Quinlan Marinette-Menominee Milwaukee Ted Smyczek Minnetonka Dave Fine Geoff Carman Oshkosh St. Paul Kris Harmon

District 10 Virtual 2021 Spring Conference

Council Meeting Tuesday, February 23 at 7pm
Education Department Workshop Wednesday, February 24 at 7pm
Administrative Department Workshop Wednesday, February 24 at 7pm
Commanders Workshop Thursday, February 24 at 7pm
Executive Department Workshop Thursday, February 24 at 7pm
Conference Meeting Saturday, February 27 at 10am
Brunch with the Bridge Sunday February 28 at 10:30am
Bridge Meeting Sunday, February 28 at noon

In Person Combined 2021 D10 & Minnetonka COW

proposed date April 23-25 at Minneapolis Marriott West, St Louis Park, MN



CORN ROAST—2021 LABOR DAY WEEKEND

SEPTEMBER 4-6, 2021
CAMP, BOAT, & EAT
HOSTED BY THE DULUTH SQUADRON



D-10 Communicator



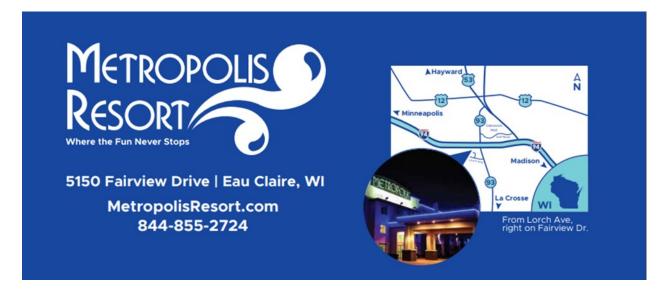
St. Paul Squadron



District 10

2021 D10 Fall Conference

Proposed Date November 5-7, 2021



ONLY RESORT IN EAU CLAIRE, WISCONSIN

Have meetings, rest & relaxation, dining, and entertainment all under one roof.

ON-SITE RESORT ATTRACTIONS

Featuring Chaos Indoor Water Park and Action City Fun Center & Trampoline Park.

FULL SERVICE RESTAURANT & BAR

The Pub is open for breakfast & dinner, offers Happy Hour specials, and dishes up flame grilled burgers, wraps, salads, and more! Additional dining options are available in Action City.

ROOM SERVICE

Delicious meals off The Pub menu delivered right to your room when it is convenient for you.

COMPLIMENTARY WIFI

Wireless Internet is included in all meeting spaces & sleeping rooms. We have two 100 mbps fiber lines, and we can dedicate routers within meeting rooms.

ON-SITE AUDIO VISUAL

New projectors and house sound system with touch screen control panels.

CONVENIENTLY LOCATED

Metropolis Resort is off of and visible from Interstate 94.

SPACIOUS RESORT PARKING

Free parking for all guests attending your event.

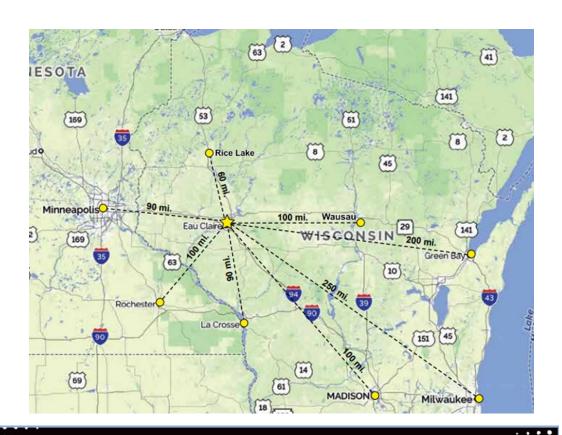
https://www.metropolisresort.com



St. Paul Squadron



Metropolis Resort



WE'RE CLOSER THAN YOU THINK

Milwaukee, WI 250 miles

Rochester, MN 100 miles

Wausau, WI 100 miles

La Crosse, WI 90 miles

Marinette, WI 230 miles

Green Bay, WI 200 miles

Madison, WI 100 miles

Minneapolis, MN 90 miles

> Rice Lake, WI 60 miles

Duluth, MN 155 miles



Help Wanted !!! – District 10 is looking for people interested in taking on a role at the District level. Key needs are:

- ⇒ Membership Chair
- ⇒ Administrative Officer
- ⇒ Assistant Secretary
- ⇒ Publications Editor
- ⇒ Audit Committee Member
- ⇒ Planning Committee Member

ONWARD & UPWARD

- ⇒ Rules Committee Member
- ⇒ Nominating Committee Members—Duluth & M&M
- ⇒ Nominating Committee Alternate Members Duluth & Minnetonka

Feel free to reach out to any member of the Bridge if you want more info. Taking on one of these roles is a great way to see what goes on at the District level and we could really use your help!

D-10 Staff

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Jennine Fine

D10 Secretary

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